



BLUE SKIES FLYING CLUB
THE SKY'S THE LIMIT

MEETING NOTES

Recorder:	Steve Hughes	Next Meeting:	12/13/24
Date, Time:	10/25/24	S50 Conference Room	3:00 PM
Location:	S50 Conference Room		
In Attendance:	Steve Hughes	Michelle Littleton	Mark Potter
	Chiranjeev Kumar		
Distribution:	Steve Hughes	Mark Potter	Michelle Littleton
	Chiranjeev Kumar	Owen Rogers	Steve Bivens
	Website	Glen Walters	Hermann Pais

Meeting No: 002

AGENDA

Mtg # Item # **ISSUE:** Officers

1	.04	SH described the board of directors officers and offered to serve as founding President. Other officers will be Vice-president, Secretary/Treasurer, Director of Safety and Director of Maintenance. ML volunteered to serve as founding Secretary/Treasurer, and SB volunteered to be founding Director of Maintenance. SH will complete draft job descriptions for each roll and distribute to members for ...
	Who:	Steve Hughes
	Due:	12/13/24 !
	Update:	10/25/24
		The group accepted the volunteer Board members: SH -- President; MP -- Vice President; ML -- Secretary/Treasurer; SB -- Director of Maintenance; HP -- Director of Safety. Founding board members will serve for one year when new elections will be held at the Annual Meeting.

Mtg # Item # **ISSUE:** Bylaws and Rules

1	.05	SH drafted club Bylaws and Operational Rules to be reviewed and discussed and approved. Documents can be downloaded from the club website: www.BlueSkiesFlying.Club .
	Who:	Members
	Due:	12/13/24 !!!!
	Update:	10/25/24
		SH asked that members download the Bylaws and Operational Rules and review to be discussed and revised if requested or voted on and approved to become the club's official rules.

Mtg # Item # **ISSUE:** Pro Forma

1	.07	SH described the draft Pro Forma budget, including Start-Up Costs, which serves as the Buy-in price, Fixed Operating Costs (monthly dues) and Direct Operating Costs (hourly rate). SH explained that he did not include overhaul reserves, but that the club would establish an hourly assessment that each member will accrue and when an overhaul is necessary, or when they sell their membership the accrued assessment will come due.
	Who:	Noted
	Done	
	Update:	

Mtg # Item # **ISSUE:** Financing

1	.08	SH explained what he had found out about financing the purchase of the plane and the idea of self-financing (paying all cash). The present members generally agreed that financing the purchase was preferred. SH will reach out to lenders to get information on the application process and terms.
	Who:	Steve Hughes
	Due:	12/13/24 !!!!
	Update:	10/25/24
		SH said that he had reached out to AOPA and EAA who both advertised Club Financing on their websites and both said they no longer offer club financing. He also reached out to at least four additional lenders who specialize in aircraft financing, none would finance the club, but would finance one or two members who could lease back to the club. SH contacted a banker at Umpqua Bank who said members could obtain and unsecured LOC with low documentation for \$10,000 for any use. The group generally agreed that self financing their shares would be the best way to go given this information. SH will provide this information to the absent members for consensus.

Mtg # Item # **ISSUE:** Insurance

1	.09	SH got a quote from AOPA for insurance which was over \$8k for the first year due to members low experience in make and type. SH will work to get options and secure a company to insure the plane once it is under contract. Once members have complex rating and time in the plane, we can re-negotiate.
	Who:	Steve Hughes
	Due:	12/13/24 !!!
	Update:	10/25/24
		SH sent an email to another insurer who returned an application. We'll shop more for insurance as the plane purchase is closer.

Mtg # Item # **ISSUE:** Aircraft Acquisition

1	.10	SH will prepare a list of equipment that may be considered in the plane and distribute to members to survey priorities for searching the market for planes. SH and ML offered to act as the search committee. SH suggested engaging Savvy Aviation to arrange and consult on pre-buy inspection(s) with general agreement among members. Purchase will go through escrow. Club CFII offered to ferry the plane back to Auburn once secured.
	Who:	Steve Hughes Michelle Littleton
	Due:	12/13/24 !!!
	Update:	10/25/24
		SH distributed the list to members and received four back. He'll send out again. He distributed the updated summary with average scores for each component for member review.

Mtg # Item # **ISSUE:** Membership and Waitlist

1	.11	Members are in agreement to move forward with purchasing the plane prior to filling out the rest of the ten members and/or a waitlist. SH is in the process of remaking the website to be one of an active club rather than one that is soliciting new founding members and should have it online in a couple weeks and will update when the plane is secured.
	Who:	Steve Hughes
	Due:	12/13/24
	Update:	
		New website is updated and live. Several aspects need to be added and can be updated easily. Meeting notes will be uploaded to The Club page.

Mtg # Item # **ISSUE:** Funding

1	.12	ML asked when we should expect to fund the buy-in costs of the club. SH responded that we should have a bank account set up and buy-in fees deposited along with monthly dues starting prior to applying for financing.
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Who:	Noted
Done:	
Update:	10/25/24
Once members secure their financing/funds, SH and ML will set up a bank account.	

Mtg #	Item #	ISSUE:	Updated Pro Forma
2	.01	SH distributed an updated Pro Forma with the assumption that the club will not take out a loan for the aircraft. He will distribute the spreadsheet to members who can work the numbers based on cash-in and personal loan amounts needed. This should also recalculate the monthly dues since loan payments will no longer need to be accounted for in the dues.	
	Who:	Steve Hughes	
	Due:	12/13/24 !!!	
	Update:		

Mtg #	Item #	ISSUE:	Sales Tax
2	.02	CK did some research on whether sales tax should be added to usage fees, and SH contacted Washington State DOR about it. CK showed that the flight school he rented from did not charge sales tax except on a \$1.00 service charge. SH thought that was incorrect, but said DOR responded that WSST should be charged if the club is renting the plane to members. Since the club won't be renting the plane, and the fees are simply reimbursing a prorata share of the costs of overhead of the club, the usage fee should not be taxable.	
	Who:	Noted	
	Done:	10/25/24	
	Update:		

Mtg #	Item #	ISSUE:	Broker
2	.03	SH said he found a broker in CA that has a YouTube channel and may be a good option for the aircraft search. The group felt that it couldn't hurt to expand the exposure to aircraft. SH will contact him for proposal.	
	Who:	Steve Hughes	
	Due:	12/13/24 !!	
	Update:		

Mtg #	Item #	ISSUE:	Ferry
2	.04	SH said that our CFI volunteered to ferry the plane back to S50. The budget did not use a quote from him to do so and was just a budgetary number. SH will try to firm that up with PS.	
	Who:	Steve Hughes	
	Due:	12/13/24 !!	
	Update:		

Mtg #	Item #	ISSUE:	Title
2		INTENTIONALLY LEFT BLANK	
	Who:		
	Due:	12/13/24 Urgency	
	Update:		

	<i>Agenda issues for next meeting</i>
1	
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